

## Distributor of the Year

As of December 8, 2021

Members were asked to vote for the Distributor of the Year Award (Sales less than \$1,000,000 and more than \$1,000,000) based on the following criteria:

- Is progressive in helping to elevate the industry and its members
- Allocated time for factory or multi-line representatives to present their line to the distributorship
- Increased their business with supplier companies
- Works within industry best practices
- Consistently remits payment within their approved credit terms
- Works respectfully and diligently to resolve problems should they arise

Provides clear communication when placing orders

2012 Axis Promotions

2013 Axis Promotions

2014 Progressive Promotions

Motivators, Inc.

2015 Axis Promotions

2016 Inkwell Global Marketing

2017 Axis Promotions

2018 Jellybean Promotions *Sales less than \$1,000,000*

Geiger *Sales more than \$1,000,000*

2019 All Types Advertising *Sales less than \$1,000,000*

Barker Specialty *Sales more than \$1,000,000*

2021 Stackable Sensation *Larger*

JP Scar *Smaller*